

# **Technical Assistance Offerings**

Through technical assistance, All Our Kin trains organizations across the country to increase the supply, quality, and sustainability of family child care. Our approach is one of partnership and collaboration: we value the relationships that partners have with family child care educators in their communities, and leverage their deep knowledge of the challenges and opportunities in their local early childhood landscape.

Who are our Partners? All Our Kin partners with community-based organizations, unions, child care resource and referral agencies, educator groups, and state and local government to provide strength-based professional development and coaching that centers equity.

# Drawing on decades of direct service experience and partnership with educators, below are our core areas of expertise and offerings:

## BUSINESS DEVELOPMENT SUPPORTS

Building family child care educators' knowledge and practice as small business owners enables them to provide high quality, continuous care. Over the past decade, All Our Kin has refined our proprietary Family Child Care Business Series and Coaching Program, which are designed to uplift and connect family child care providers in their role as entrepreneurs. We use a Train-the-Trainer model to prepare agency staff to teach our virtual or in-person Business Series, and equip them to provide follow up business coaching support.

Types of supports offered: Business Series train-the-trainer and Business Coach training, customized business program development

# POLICY ADVISING

All Our Kin provides guidance and support to state and local leaders who want to create the conditions for family child care to thrive. We help our partners develop strategies at the intersection of policy and practice, backed by two decades of experience and coupled with individualized consultation to help leaders map out an action plan for strengthening and supporting family child care in their communities.

Types of supports offered: Policy consulting for individual agencies and cross-sector teams





#### NETWORK DEVELOPMENT

All Our Kin provides tailored support to agencies and communities in developing and launching staffed family child care networks. We leverage our decades of experience with direct implementation of staffed family child care networks across CT and the Bronx as well as the research to provide coaching paired with tangible resources centered around <u>five key components</u> of networks.

Types of supports offered: Strategic planning, network development coaching

### EDUCATIONAL COACHING

Effective coaching and professional learning are essential to creating and maintaining high-quality early care and learning. In this high-touch, hands-on engagement, skilled and experienced All Our Kin Mentor Coaches and educational leaders work closely with cohorts of staff and supervisors at agencies, providing one-on-one and peer group training and support on strategies to deliver strength-based coaching and relationship building with family child care educators.

Types of supports offered: Education coaching & reflective supervision professional learning sessions

### LICENSING SUPPORTS

When a child care provider becomes licensed/registered, that program meets basic health and safety standards and there is some level of monitoring. All Our Kin's Tool Kit Program uses a relationships-centered approach to provide mentorship, guidance, and material resources as they complete the FCC licensing process. The program develops their understanding of the career and orients them to launch as an educator and business owner. Our licensing program can help with recruitment, supply building, and staffing all roles of the FCC program.

Coming soon: Support for building or further developing your licensing program

# For more information or to inquire about other opportunities, please contact technicalassistance@allourkin.org



"AOK team members are incredibly thoughtful and experienced, which make them very good thought partners as we are navigating our way through some decision-making re: the formation of our FCC network. Collaboration has been easy, processes have been organized, and most of all it's just been a very pleasant, validating, and empowering experience."

-All Our Kin Technical Assistance Partner, 2020